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Body Language Secrets Revealed (Non Verbal Book 1) (English Edition)



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Description :

Prsentation de l'diteurFriends or foes? Do you want to miss out on a good business opportunity? And what if it was the love of your life? Do you wish to know where their true intentions may really be hidden? They may not be telling you everything...The cognitive science is clear: non-verbal communication weighs considerably on our relationships. It often represents more than 90% of our exchanges.The MAJORITY of our communication is UNCONSCIOUS, INVOLUNTARY and UNAVOIDABLE!A persons demeanor,

gestures, and voice can tell you a lot about them, provided that you know how to decrypt the signs. After *How to Detect Lies*, Eric Goulard presents new keys to help decode the behavior of others in business situations and in private life. Because actions speak louder than words, it is necessary to listen beyond just what the person wants to say. The analysis of all non-verbal communication will help you keep one step ahead of others. You will then be able to anticipate people's reactions and optimize your communication.

Présentation de l'auteur Friends or foes? Do you want to miss out on a good business opportunity? And what if it was the love of your life? Do you wish to know where their true intentions may really be hidden? They may not be telling you everything... The cognitive science is clear: non-verbal communication weighs considerably on our relationships. It often represents more than 90% of our exchanges. The MAJORITY of our communication is UNCONSCIOUS, INVOLUNTARY and UNAVOIDABLE!

Biographie de l'auteur Eric Goulard is a consultant and trainer in communication, customer relations, and management. An expert in behavioral communication, he is specialized in the detection of lies and in techniques of persuasion. He is a consultant for projects which require behavioral observation, analysis, and management of emotions (Verbal and Non-Verbal Communication). He also offers personalized coaching in France and Belgium for professionals (businesses and freelancers) and individuals. Eric Goulard is the first in France to become a certified Master in the recognition of facial expressions and subtle micro-expressions (MiX Elite and SubX Elite).

<http://www.ericgoulard.com> He offers online education and resources in the field of non-verbal communication through his blog: <http://www.non-verbal.info> Read his book: <http://www.non-verbal.eu>